



## ZESCO LIMITED

### EXPRESSIONS OF INTEREST

#### ZESCO/EOI/032/2023: EXPRESSIONS OF INTEREST FOR VENDOR MANAGED INVENTORY – FUELS

#### INTRODUCTION

ZESCO Limited launched its ten (10) year Strategic Plan in February 2023. Under strategic focus Number 5 ZESCO wishes to optimize human capital with one of the initiatives being outsourcing of non-core services. Fuel for ZESCO is a critical commodity as it is at the core of most processes but to balance the two, ZESCO is looking to ensure that both goals are met hence the decision to hive off fuel management.

#### BACKGROUND

From inception, ZESCO Limited has been running inhouse filling stations. The filling stations have been used for its fleet, boats, generator sets, and plant equipment.

ZESCO Limited's Management backed by the Corporation's Strategic Plan wishes to find services of oil marketing companies for the supply and management of fuel using vendor managed inventory model for Lusaka, Ndola and Kitwe.

ZESCO Limited owns three (3) major filling stations in Lusaka, one (1) in Ndola and one (1) in Kitwe with monthly consumption as indicated in the table below.

S/N	Town	Monthly Consumption (Diesel)	Monthly Consumption (Petrol)
1.	Lusaka	200,000	7,000
2.	Ndola	60,000	2,500
3.	Kitwe	40,000	1,000

## **SUBMISSION REQUIREMENTS**

ZESCO Limited now invites eligible Citizen service providers to indicate their interest in providing the services. Interested eligible service providers must provide information indicating that they are qualified to perform the services (description of similar assignments, methodology of how they intend to manage the three (3) stations using vendor managed inventory model that is fueling, fuel monitoring, fuel management system etc., proof of appropriate skills (management and staff), documentary evidence from the Energy Regulation Board (ERB) and PACRA as suppliers of petroleum products etc.) Service providers may associate to enhance their qualifications.

Interested eligible service providers may obtain further information from the undersigned, during office hours, 08:00 to 12:30 hours and from 14:00 -16:30 hours, local time using contact information as follows: telefax number is +260-211-362314. The email address is [procurement@zesco.co.zm](mailto:procurement@zesco.co.zm) and [felixmunsaka@zesco.co.zm](mailto:felixmunsaka@zesco.co.zm).

The Expressions of Interest should be deposited in the tender box located on the Ground Floor Main Entrance, LDCC Building Procurement Offices P.O. Box 33304 10101, Lusaka, Zambia, clearly marked **"EXPRESSIONS OF INTEREST FOR VENDOR MANAGED INVENTORY-FUELS – ZESCO/EOI/032/2023"** in sealed envelopes and addressed to the Head Procurement, ZESCO Limited, Stand No. 6949, Great East Road, Lusaka, Zambia, not later than **Wednesday, 10<sup>th</sup> May, 2023 at 10:30** hours local time. HOWEVER, TELEFAX OFFERS WILL NOT BE ACCEPTED. **LATE BIDS WILL NOT BE ACCEPTED.**

The closing date for the receipt of the Expressions of Interest **Wednesday, 10<sup>th</sup> May, 2023 at 10:30 hours local time.** The Expressions of Interest shall be opened immediately thereafter in the Boardroom of the **Procurement Division** in the presence of applicants or their representatives who choose to attend.

**FELIX H. MUNSAKA**  
**HEAD PROCUREMENT**